

Total financial advisor compensation overview

When you choose to work at RBC Wealth Management, your total compensation comes from commission-based earnings and bonuses designed to encourage and reward your growth and success. The following is an overview of the Financial

Advisor (FA) Compensation Plan, which is effective November 1, 2017 unless otherwise specified. If you have specific questions about your individual compensation, please talk with your complex director (CD).

FA compensation components (% of annual production)				
Annual production		Base commission	Productivity bonus ¹	Total FA compensation ²
From	To			
\$5,000,000	And up	50.00	6.00 to 9.00	56.00 to 59.00
2,500,000	\$4,999,999	49.00	5.60 to 8.40	54.60 to 57.40
2,000,000	2,499,999	48.00	5.00 to 7.50	53.00 to 55.50
1,500,000	1,999,999	47.00	4.40 to 6.60	51.40 to 53.60
1,250,000	1,499,999	46.00	4.40 to 6.60	50.40 to 52.60
1,000,000	1,249,999	46.00	3.80 to 5.70	49.80 to 51.70
800,000	999,999	45.00	3.30 to 4.95	48.30 to 49.95
600,000	799,999	44.00	2.70 to 4.05	46.70 to 48.05
500,000	599,999	43.00	1.50 to 2.25	44.50 to 45.25
400,000	499,999	42.00	–	42.00
365,000	399,999	40.00	–	40.00
315,000	364,999	39.00	–	39.00
260,000	314,999	34.00	–	34.00
235,000	259,999	28.00	–	28.00
210,000	234,999	25.00	–	25.00
0	209,999	20.00	–	20.00

Notes:

¹Productivity bonus is based on your fiscal year production and length of service as an RBC Wealth Management FA.

² Excludes impact of RBC Wealth Management-paid benefits (e.g., social security, health and dental plans) and certain adjustments or reductions to base commissions that result in commission-based earnings.